



DRIVING SEAMLESS CONNECTIVITY: HOW TELEMATIQS REVOLUTIONISES FLEET MANAGEMENT WITH IOT-POWERED SOLUTIONS



OVERVIEW

telematiQs is a global innovator in telematics, transforming data connectivity across the automotive, agricultural, marine, and rail industries. Operating internationally—with a strong footprint in Europe and growing presence in The Americas and Africa - telematiQs delivers intelligent, future-ready solutions that unlock real-time vehicle data for smarter fleet management. Their mission: empower partners to focus on their software, services, and clients - while TelematiQs takes care of the data highway.

THE CHALLENGE

The fast-paced world of vehicle data and fleet management is built on connectivity, but traditional telematics hardware was falling short. Existing devices were rigid and lacked real connectivity, forcing companies to juggle multiple providers and outdated technology. telematiQs found the landscape cluttered with “black box” solutions—off-the-shelf hardware that was impossible to control or integrate. Determined to change the game, telematiQs decided to build what they couldn't find: a flexible, future-ready platform that could be

delivered as a Device-as-a-Service (DaaS) - combining hardware, connectivity, and tools to enable rapid integration and effortless scalability.

THE SOLUTION

To make this vision a reality, telematiQs needed a connectivity partner that could match their innovative mindset. Having worked with KORE for over a decade, telematiQs knew that KORE was more than just a SIM card provider - they were a trusted partner, known for reliability, global reach, and the ability to scale alongside their clients.

telematiQs chose KORE's OmniSIM™ solution to power their connectivity. OmniSIM™ ensures seamless communication for devices around the world, backed by a flexible coverage plan and supported by clear product agreements. This IoT-powered connectivity is seamlessly integrated with telematiQs' middleware, giving them full control and allowing their telematics clients to focus on what matters most - no more juggling multiple providers.



THE RESULTS

The partnership with KORE and the adoption of OmniSIM™ delivered transformative results for telematiQs and their clients:



Seamless Global Connectivity

With KORE, telematiQs can confidently promise that their devices stay connected -anywhere, anytime. This enables them to guarantee consistent uptime across clients in Europe and the Americas.



Operational Efficiency

telematiQs' middleware combined with KORE's robust infrastructure streamlines operations for telematics clients. Customers no longer need to manage multiple carrier relationships or troubleshoot telecom issues, freeing them to focus on their core business.



True Device-as-a-Service (DaaS)

Thanks to reliable, global IoT connectivity, telematiQs delivers more than just hardware - it provides a fully managed service that's easy to scale and integrate. This positions telematiQs above regional competitors, with higher customer retention and premium pricing power.

"KORE simply works and in our business, that's everything."

– Jan-Willem Hijmering, CEO, telematiQs B.V.

By combining their IoT-driven, future-ready hardware with KORE's global connectivity, telematiQs is revolutionising the way telematics providers access, control, and scale vehicle data. This partnership eliminates the complexity of managing multiple providers, enabling telematiQs to unlock the full potential of fleet management for their clients—one connected vehicle at a time.





ABOUT KORE

KORE is a pioneer, leader, and trusted advisor delivering mission critical IoT solutions and services. We empower organisations of all sizes to improve operational and business results by simplifying the complexity of IoT. Our deep IoT knowledge and experience, global reach, purpose-built solutions, and deployment agility accelerate and materially impact our customers' business outcomes.

For more information, visit korewireless.com



ABOUT TELEMATIQS

We are dedicated to unlocking the boundless potential of advanced technology to revolutionize fleet management. With over 15 years of extensive industry experience across three continents, we proudly serve clients globally. Our expertise enables us to deliver state-of-the-art solutions that boost efficiency, improve safety, and optimize fleet operations.

For more information, visit telematiqs.com